



Stephen R. Woods
Member, Board of Directors
Chair, Strategic Planning Committee
Member, Executive Committee

Stephen R. Woods is the Executive Vice President and Head of Corporate Banking at Citizens Bank. As head of Corporate Banking, Woods is responsible for Citizens' nationwide coverage business efforts for 5,000 primary clients within Middle Market, MidCorporate, Specialized Industry Verticals, Franchise Finance, Not-for-Profit and Professionals Banking line of business units and a national Business Development group that supports the calling activities of these lines of business. Steve serves on the bank's Loan Underwriting Committee and the Bank's Executive Leadership Group.

Steve joined Citizens in 2007 to lead the bank's MidCorporate Banking business unit, serving customers with annual sales of \$500 million to \$2 billion throughout the Citizens franchise. Prior to assuming his current position, Steve also served as Market President in Massachusetts. Previously, he was the national sales executive for Cleveland-based Key Corp., overseeing 29 offices from Boston to Seattle, with more than 400 employees and \$25 billion in loan commitments.

Steve is a graduate of Trinity College, where he received a Bachelor's degree in Economics. Steve joined the Board of Directors of The Greater Boston Food Bank in 2017.